



Regulatory Strategies for an Innovative Marketplace

2018 Annual Conference – Waikoloa, Hawaii

PANEL UPDATE – WEEK 12

Welcome to this week's update on the 2018 Annual Conference! Each week a session from the business program will be featured. The annual conference theme is *"Regulatory Strategies for an Innovative Marketplace,"* and the agenda will cover a number of diverse and timely topics confronting the industry and marketplace of alcohol today. This week's update features an eye-opening panel discussion titled **"Who is your client anyway? Ethical 'watch-outs' for when industry practitioners seek legal advice from regulators"** and will take place on Tuesday afternoon, June 19th.

Get ready to super-charge your regulatory and ethical know-how during this action-filled hour. Regulators and industry practitioners will discuss their experiences working with each other on liquor and other regulatory matters. Are there confidentiality, conflicts of interest or other ethical concerns when agency counsel gives advice? Can industry practitioners reasonably rely on this advice? Should either or both parties provide some form of disclaimer to one another about the extent of their advice? In these situations, it is a lawyer's ethical duty to protect their client's interests.

Please join moderator, Nicholas Bergman of Buchman Law Firm, and his esteemed panelists – Director Gerald Takase, County of Hawai'i Department of Liquor Control, Director Debbi Beavers, Kansas Alcoholic Beverage Control Division, Kimberly Frost of Martin, Frost & Hill, Austin, TX, and Rebecca Stamey-White of Hinman & Carmichael LLP, San Francisco, CA – for an invigorating discussion of professional responsibility. Reference will be made to ABA Model Rules on Confidentiality (Rule 1.6), Conflicts (Rule 1.7), Zealously Represent (Rule 1.3), Organization as Client (Rule 1.13) as we work through these ethical dilemmas together with audience participation. We anticipate 1-hour CLE ethics credit will be earned for attending.

For those who need to fulfill Continuing Legal Education (CLE) requirements, NCSLA is pleased to announce that the Hawaii State Board of Continuing Legal Education has approved the 2018 Annual Conference for **ten (10) credit hours AND one (1) hour of Ethics** credit. NCSLA is working to obtain pre-approval from some other state authorities and will provide a Uniform Certificate of Attendance at the conference for submission to your local jurisdiction. We'll keep you apprised of state pre-approvals as they are received so watch for more details in the coming weeks.

Worried about the island conditions in the area where the conference will be held? Here's a report from Doug Christman of BevMo! who vacationed there last week. "I just returned from the "Big Island" late Monday night following a five-day vacation at the Mauna Lani resort which is less than five miles north from the conference location. While we were there, we experienced no signs of ash, clouds, or poor air quality. There was great visibility for some of the most beautiful sunsets and the only indications of the volcanic activity was in the sparse numbers of tourists (which of course made golf, tennis, sightseeing, dining... much easier to access). A slightly different perspective to consider would be if there was a similar eruption in the area southeast of Colorado Springs, effecting only four square miles, I doubt people would be concerned with attending a conference in Denver or Boulder."

There's still time to register for this year's annual meeting of the NCSLA in Waikoloa, Hawaii from June 17-20, 2018! Visit www.ncsla.org today for details and make your plans soon. *Not a current member of NCSLA?* Joining is easy - just complete the [online application form](#) on the NCSLA website. You won't want to miss a minute of these beneficial business sessions in addition to the valuable networking opportunities with colleagues and friends!

It has been an honor to serve as President of NCSLA this year. Please join me this June as we showcase an educational business program and make lasting memories. I hope to see you there!

A. Keith Burt
NCSLA President